

About Network 24 Ltd

Founded in 1998, Network 24 is a leading provider of voice and data networking solutions across businesses of all sizes and verticals in the UK, Europe and around the world.

Network 24 has a proven track record for supplying network hardware and solutions across telephony, data, connectivity and wireless networks as well as comprehensive support and maintenance solutions. Network 24 works with both leading vendors and smaller specialist brands to cater for different business needs. With technically accredited experts in each area, Network 24 is able to offer independent advice to customers on the best solution to meet their unique requirements. Partners include Cisco, HP, Ruckus Wireless, AirTight Networks, Brocade, Digi, Palo Alto Networks, Avaya, ShoreTel, Polycom, Mitel and LifeSize.

With 15 years' experience in implementing voice, data and converged networking solutions, Network 24 and its wider business group have become a trusted partner to many thousands of customers, in keeping their business connected.

With qualified in-house experts across most market-leading technologies, Network 24 is uniquely placed in the market to understand a company's business requirements and advise customers on the right solution regardless of the badge on the box.

Engagement with Comms365

One of our largest customers within the construction industry approached us with an issue that was affecting a significant number of its sites. The issue was twofold. Firstly how to deliver enough bandwidth to a new site and secondly how to ensure the flexibility of being able to quickly move the service from one site to another.

The solution:

We knew, from previous projects with Comms365, that they were specialists in delivering mobile data communications. We had in the past utilised their M2M SIMs for some of our customers who needed backup services to leased lines and our energy customers who needed 3G data services to manage their wind turbines.

We approached them to see if they could deliver a fast 4G network service that would suit our customer and they immediately came up with a potential solution called Continuum. After having met with ourselves and the customer, it became apparent that there would need to be some bespoke work undertaken in order to create something that would fit the requirements.

After a few iterations, Comms365 presented us with a fully encased, custom flight case that would withstand the harshest construction conditions. Our standard build contains three 4G routers.

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Unit 5, Chancery Gate Business Centre, Ruscombe Park, Twyford, Berks, RG10 9LT

Office: 0118 960 2512 **Fax:** 0118 970 6835

Company Reg No. 3645275 VAT Reg No. 918 4529 03 Reg Office: Fox House, 26 Temple End, High Wycombe, Bucks, HP13 5DR

The new solution was presented to our customer, tested and rolled out to its first site within a few days. We are now up to 22 sites within 6 weeks and the feedback from the customer is extremely positive and the solution has now been incorporated into their standard build for new sites.

The support we receive from Comms365 is first rate, their engineering team are well educated on the solution and fast to respond. We even allow them to talk directly to our customer should the need arise.

The result:

Our customer is very happy and will be rolling out more boxes as and when they have new sites opening, confident in the solution's ability to deliver rapid communications.

Mark Hohenberg

Sales Manager

Network 24 Ltd