

## CASE STUDY

### THE CHALLENGE

Reliance upon cloud based applications for all business requirements and continuous, fast connectivity has become an essential business requirement.

However, when a fixed line solution from BT can take over a year to be installed, companies looking for fast connectivity can often be left unable to operate straight away; posing a risk not only to its profits, but to its reputation its contractors and customers.



**DISASTER RECOVERY SOLUTION FOR GB TECHNOLOGIES - A FULLY PORTABLE, MANAGED BONDED 4G SOLUTION TO RESOLVE A DELAY CAUSED BY A MAJOR PROVIDER.**

### WHO ARE GB TECHNOLOGIES?

GB Technologies Limited, an independent communications company providing complete communication products and services to small and medium enterprise businesses, has deployed the services of Comms365, an innovative Managed Service Solutions Provider, to deliver a flexible and rapid connectivity solution to its long-standing customer, property management company, DJ Alexander.

### SETTING THE SCENE

Over the past couple of years organisations have woken up to the critical importance of 100% Internet access uptime, and one such company is Scottish-based DJ Alexander. With a commitment made to open an additional office in Edinburgh and with several staff due to start at the new site, DJ Alexander needed a solution to quickly resolve the delay caused by Openreach to deliver a 1 gig point to point circuit.

Commenting on the deployment of Comms365's Continuum solution, Robert Binnie DJ Alexander says, "Without the solution from Comms365 and GB Technologies, we would not have been able to open our new office in time, which would have resulted in a lot of expensive overheads and us letting down our customers and staff. Fortunately, the solution was rapidly deployed and suited our needs perfectly; we would highly recommend Comms365's Continuum to any other business."

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## THE SOLUTION

GB Technologies approached Comms365 to discuss their problem of having no solution to gain internet access at their new Edinburgh office. Comms365 suggested their disaster recovery solution, Continuum.

Anxious to protect the reputation of its customer, GB Technologies sought the expertise of Comms365, which signed a rental agreement with DJ Alexander, providing its Continuum 5 x Bonding solution unit and business class SIMs.

DJ Alexander required a stable Internet connection that had the bandwidth to support the number of people in the office, with a fixed IP address and the ability to manage latency and packet loss. This is exactly what Continuum provides.

## CONTACT US

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## WHAT IS CONTINUUM?

The Continuum Bonded solution combines multiple 4G and, or fixed line services from different carriers into a single high performance internet connection, with Quality of Service, as standard. Delivered in a portable, ruggedised unit that can be plugged directly into the customer's LAN on the building site, Continuum delivers rapid, high performance internet services to users.

## BENEFITS

- Location independent
- Bond any carrier service
- Throughput speeds of up to 300Mbps
- Flexible term commercial packages
- Fully managed service
- Rapid deployment in days rather than weeks

## FEATURES

- Same IP Failover
- Multiple carriers
- Quality of Service
- Multi-line Architecture
- End to end solution
- Higher bandwidth throughput
- Can be used as a part of IPVPN

Gordon Brown, Managing Director, GB Technologies, adds, "It's unrealistic to expect any modern business to operate without an Internet connection; it is the basis of most parts of a business' processes and infrastructure. We were extremely impressed at how quickly the solution was installed and the resiliency of the connection. It's safe to say that Comms365 Continuum definitely saved DJ Alexander from a potential disaster."

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